

Global Engagement: Contracting for our Air and Space Forces

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1997 Air Force Contracting Conference - 9 Apr 97

Overview

- Contracting 2001
- Acquisition Reform
- Summary

CONTRACTING 2001

Mission

Provide best value products and services to our Air and Space Force

Vision

Air Force Contracting People providing timely, best value, products and services using world class business practices to provide global support to our Air and Space Force

Goals

Invest in our People for the Future

Ensure Professional Development

Provide Job Enhancing Tools

Deploy Practical Application Training

Apply Best Value Practices

“Commercial First” Practices for SAT

Implement Best Value, Streamline Practices Above SAT

Effective Outsourcing and Privatization

Exploit Emerging Technologies

Implement Emerging Technologies

Reengineer Policies, Processes, to Leverage Information Technology

Commercial-First

- Use of IMPAC over \$2500
- Use of SF 1449 vs DD 1155
- Standard FAR Part 12 Clauses for FACNET
- FAR Part 12 Preferred Approach
- Need Good Market Research

BOTTOM LINE: Leadership and Training are Key

Apply Best Value Practices

Issues

- Modernization: $(O/P + BRAC + AR = M)$
- $O\&P = (A-76 + PWS + QAE)$
- Organize effectively (MAJCOM & base
- Consolidation based on economic analysis
- Regionalization is being studied

Outsourcing/Privatization

Key Issues

- Best Value
 - Defining Requirements
 - Bundling/Economic Analysis
 - Manpower Adjustments
 - Workforce Structure
- Qualifications/ Training
 - FAR/Non FAR
 - Financial Deal
 - Contract Admin
 - Delegations
 - Bureaucracy

Services Contracting

- AFM 64-108 Rewrite
- Team Industry/Academia/Professional Associations/DoD
- Taking the DoD lead to develop policy for Performance Based Services Contracts

IMPAC

- New procedures on their way
- Memo for CSAF - 90%
- Joint Memo AQC/IL/FM
- New Automation Tools
 - Corporate Payment System
 - Cardholder Checkbook

IMPAC

Key Issues

- Delinquent Invoices
- Affect on Commodities Flight
- Training and Oversight
- Use as Payment Method
- Customer Relations
- Automation

Contingency Key Issues

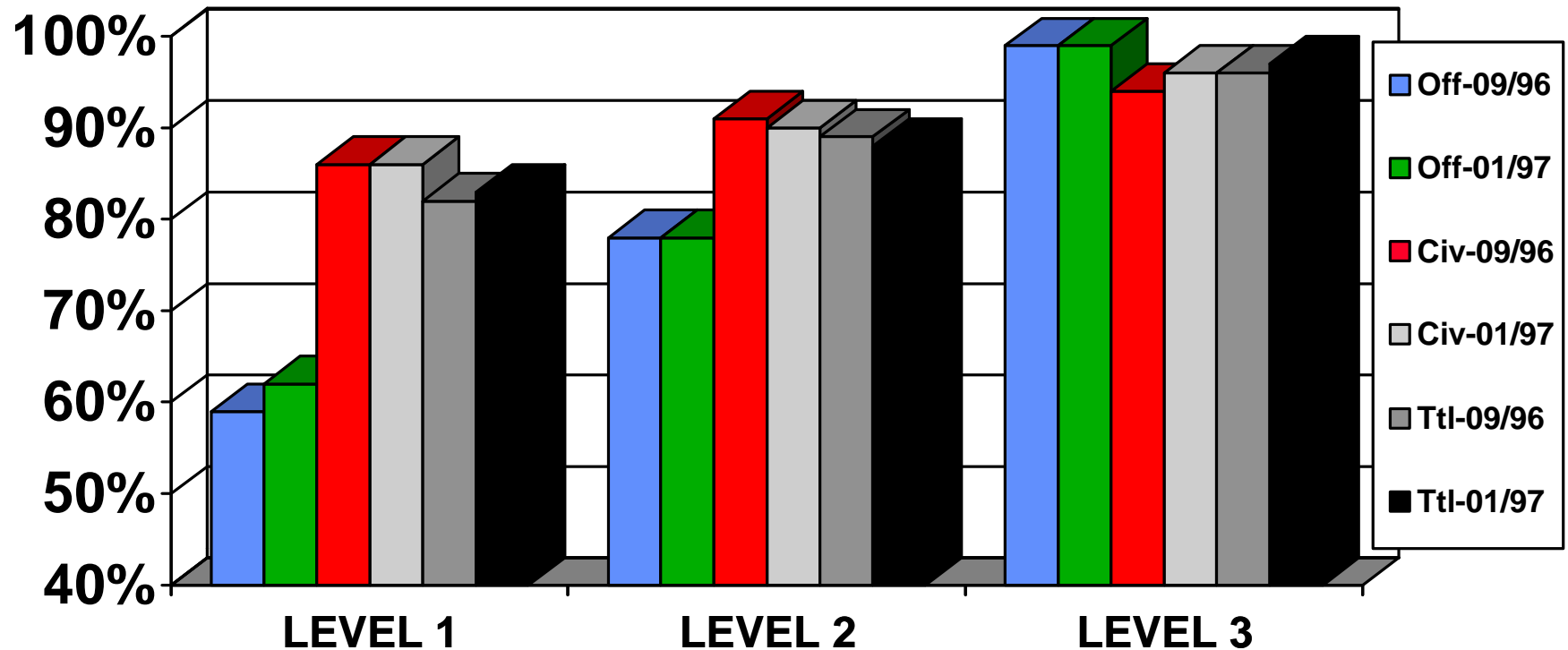
- Automated Deployment System
- Training
- Sourcing/Minimum Manpower Threshold
- AFCAP Contract - Now Ready

Contingency Contracting

- Air Force Contract Augmentation Program (AFCAP)
 - Deployment support for MOOTW
 - CE and Services sustainment focus
 - Task Order Contract: Award Feb 97
 - Funding by MAJCOM/User
- Heavy Ops Tempo

Air Force Contracting - APDP Trends

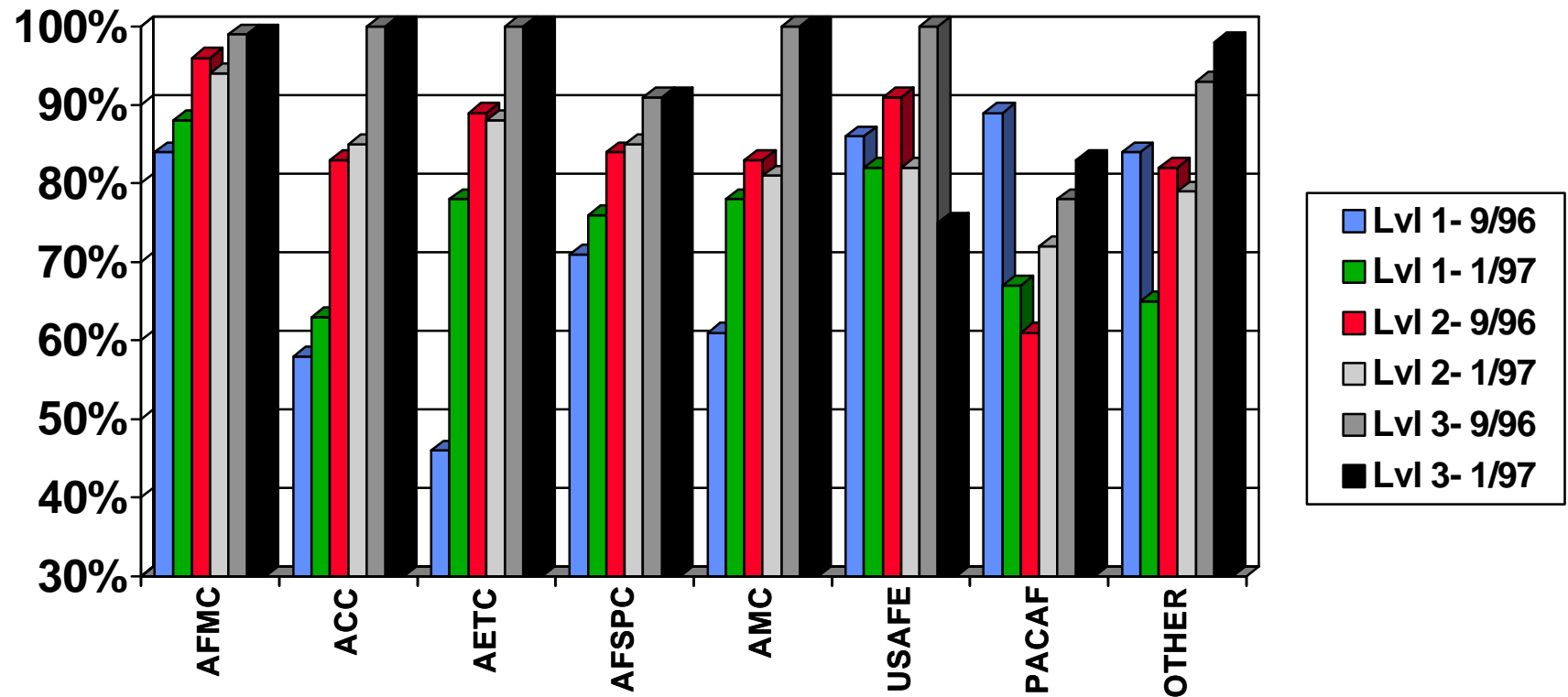
Meets Position Requirements



	LEVEL 1		LEVEL 2		LEVEL 3
O f f - 0 9 / 9 6	5 9 %		7 8 %		9 9 %
O f f - 0 1 / 9 7	6 2 %		7 8 %		9 9 %
C i v - 0 9 / 9 6	8 6 %		9 1 %		9 4 %
C i v - 0 1 / 9 7	8 6 %		9 0 %		9 6 %
T t l - 0 9 / 9 6	8 2 %		8 9 %		9 6 %
T t l - 0 1 / 9 7	8 3 %		8 8 %		9 7 %

Air Force Contracting - APDP Trends - MAJCOMS

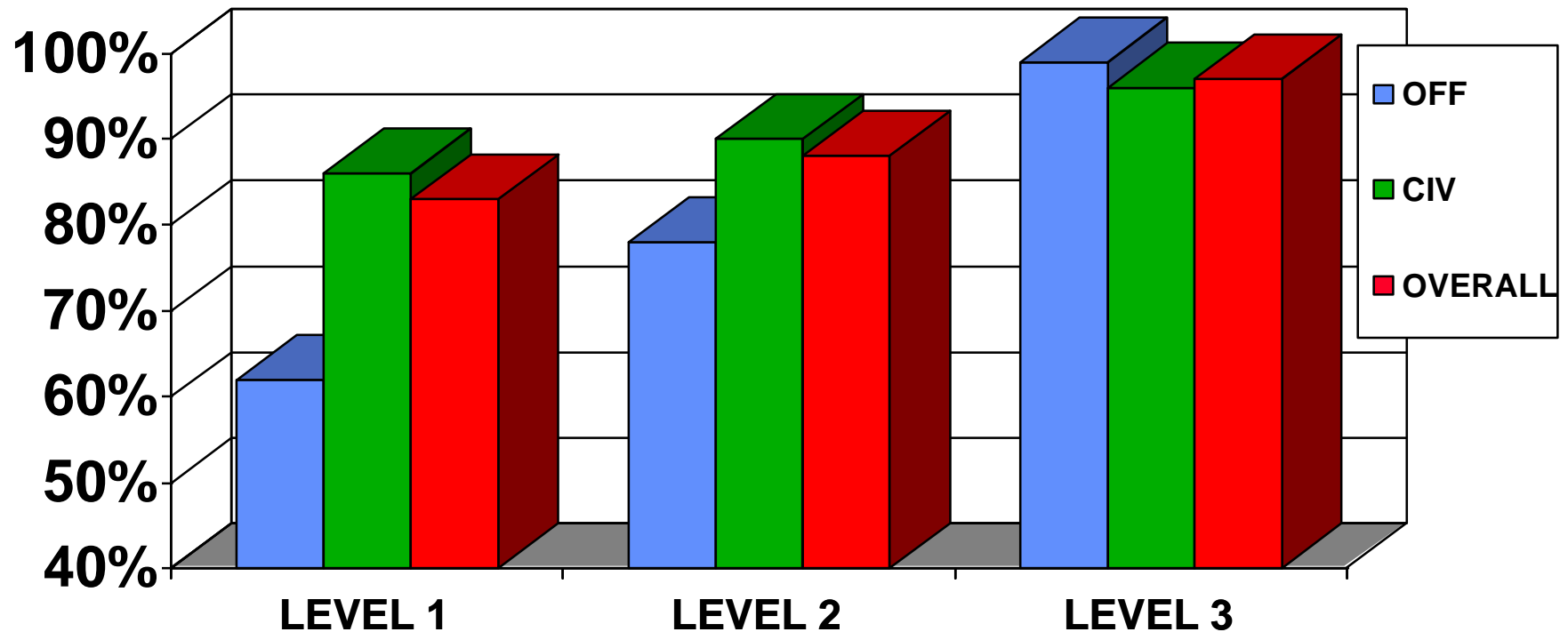
Meets Position Requirements



	AFMC	ACC	AETC	AFSPC	AMC	USAFE	PACAF	OTHER
Lvl 1- 9/96	84%	58%	46%	71%	61%	86%	89%	84%
Lvl 1- 1/97	88%	63%	78%	76%	78%	82%	67%	65%
Lvl 2- 9/96	96%	83%	89%	84%	83%	91%	61%	82%
Lvl 2- 1/97	94%	85%	88%	85%	81%	82%	72%	79%
Lvl 3- 9/96	99%	100%	100%	91%	100%	100%	78%	93%
Lvl 3- 1/97	99%	100%	100%	91%	100%	75%	83%	98%

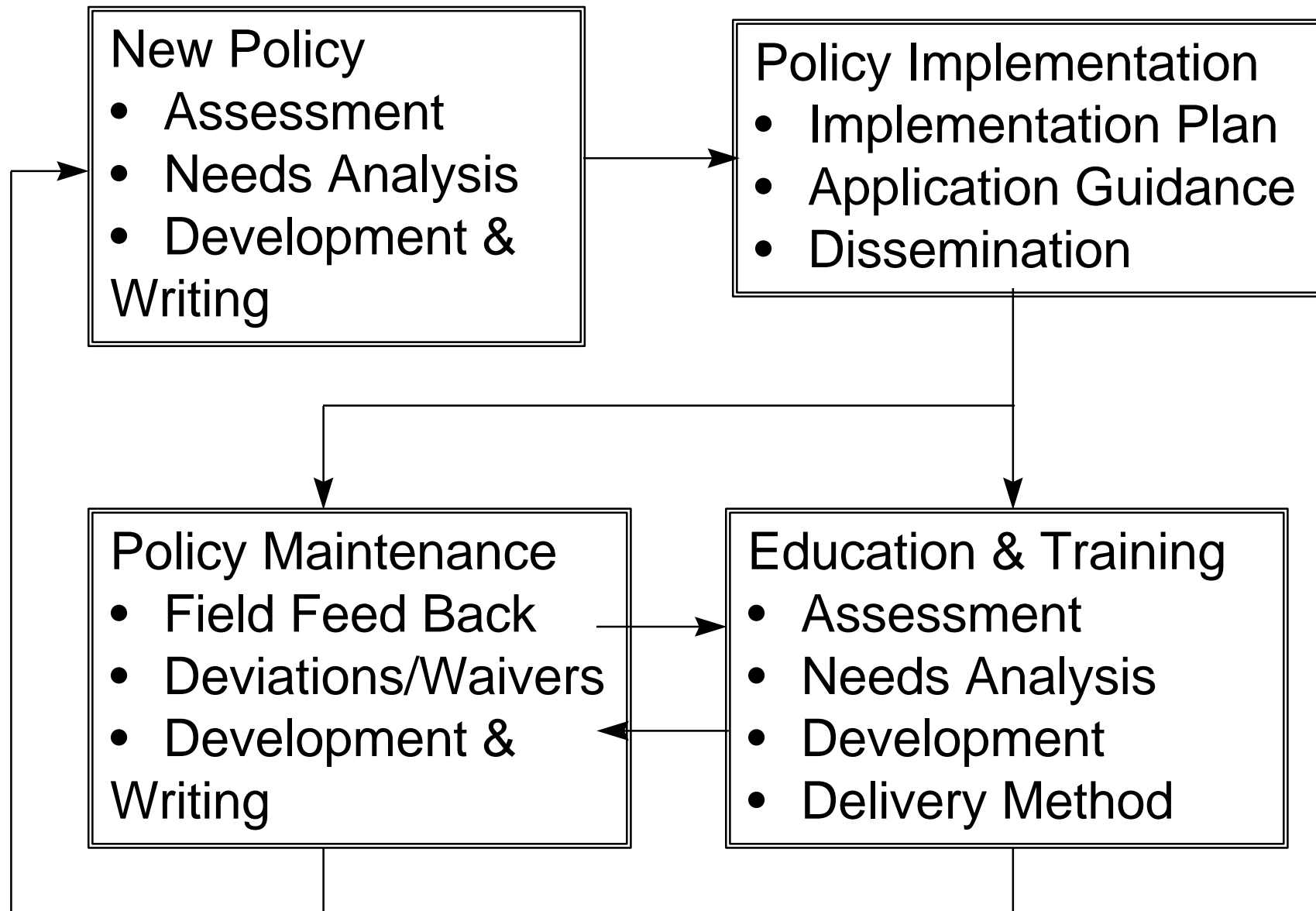
Air Force Contracting - APDP

Meets Position Requirements

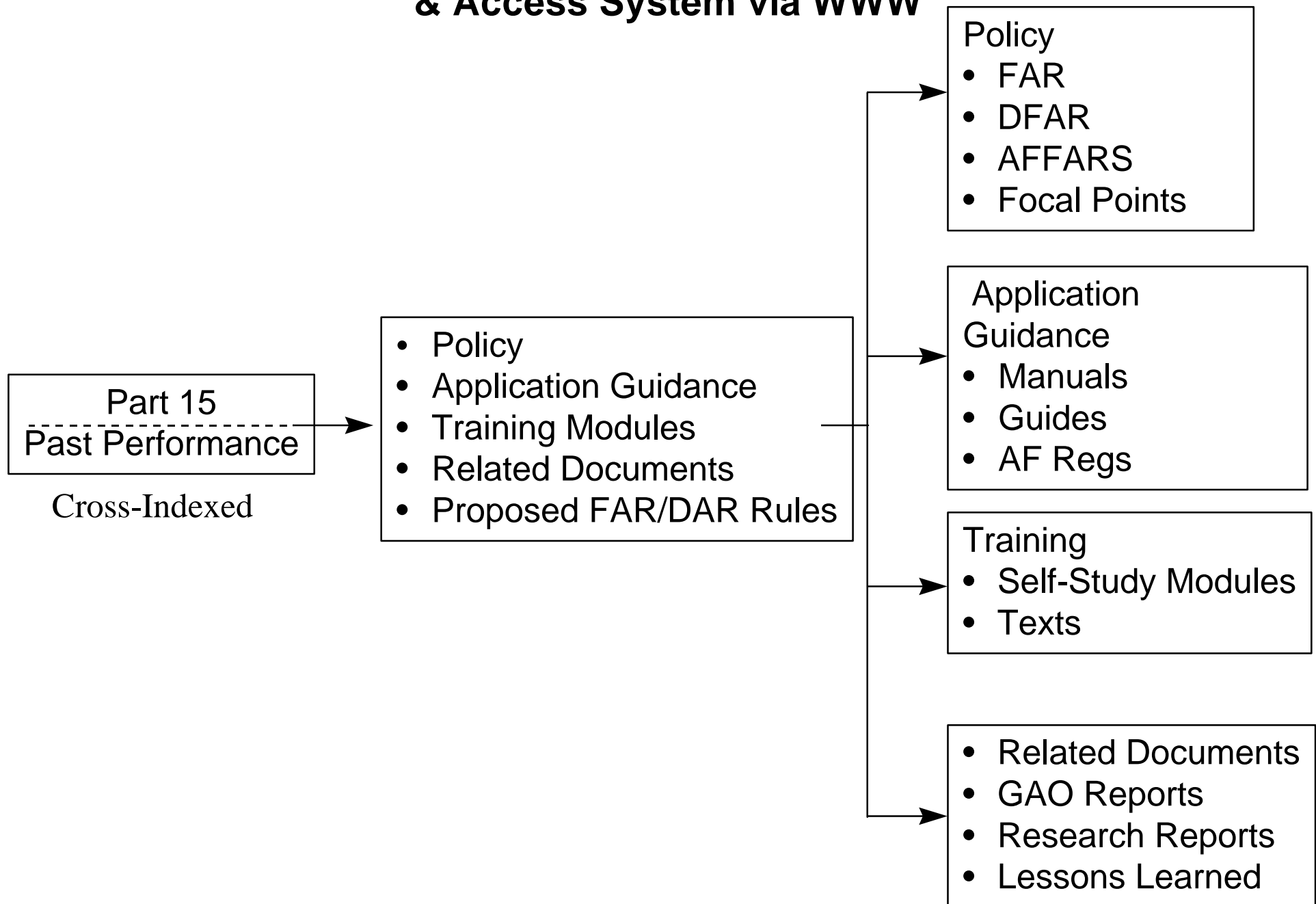


	Level -1	Officer	Civilian	Overall	Level - 2	Officer	Civilian	Overall	Level - 3	Officer	Civilian	Overall
Total		316	1871	2187		416	2612	3028		198	324	522
Meets Pos		195	1613	1808		323	2350	2673		196	312	508
Delta		121	258	379		93	262	355		2	12	14
% Meets		62%	86%	83%		78%	90%	88%		99%	96%	97%

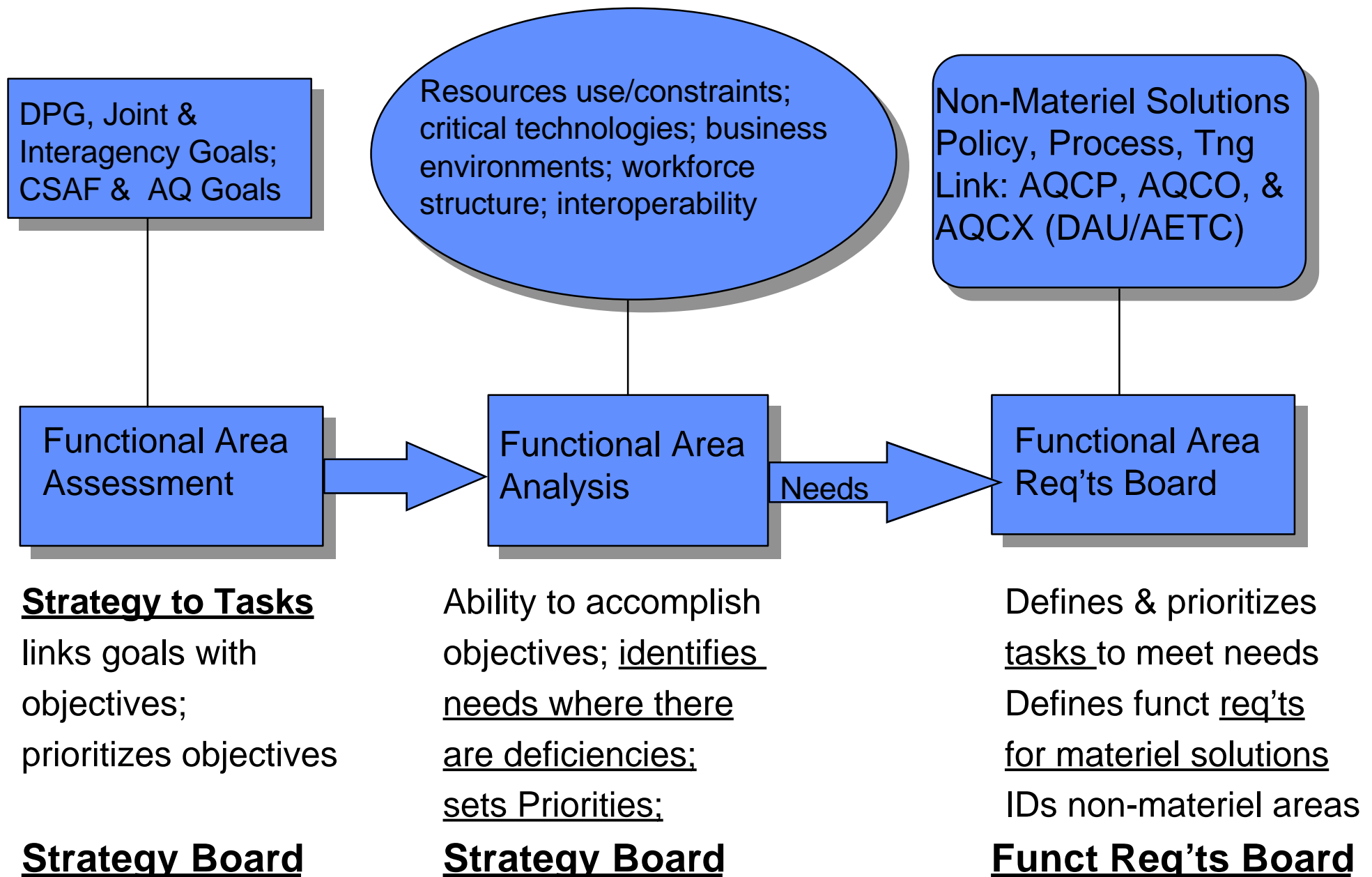
AF Contracting Policy Development & Maintenance Process



Integrated Contract Policy/Guidance Deployment & Access System via WWW



AF Contracting: Strategy to Requirements



AF Contracting Strategy to Task DoD Procurement Goals Linked to AF Objectives

- Goal 1: Reengineer AFCIS contracting business processes to be responsive to business changes across the acquisition cycle
 - 1.1 Leverage the Internet for use on contracting business processes
 - 1.2 Integrate computer-based training into reengineered processes

AF Contracting Strategy to Task DoD Procurement Goals Linked to AF Objectives

- Goal 2: Fully prepare AFCIS to transition to the SPS and GCSS-AF environment
 - 2.1 Integrate Contracting Information System (CIS) with GCSS-AF and future DFAS systems
 - 2.2 Invest in a DII COE, GCCS compliant contracting IT infrastructure
 - 2.3 Achieve a global shared information environment
 - 2.4 Implement an efficient and effective sustainment approach

AF Contracting Strategy to Task DoD Procurement Goals Linked to AF Objectives

- Goal 3: Transition Legacy Systems to a standards compliant single information system
 - 3.1 Achieve Year-2000 compliance by 31 Dec 98
 - 3.2 Migrate to a single contract writing system
 - 3.3 Assess the need for standard data and standard processes to achieve single AFCIS
 - 3.4 Optimize the expenditure of sustaining FACNET
 - 3.5 Reduce the number of currently deployed contracting systems and systems in development

AF Contracting Strategy to Task DoD Procurement Goals Linked to AF Objectives

- Goal 4: Timely integration of contracting policy and business process changes into the Air Force Contracting Information System (AFCIS)
 - 4.1 Issue timely block release of Air Force contracting policy changes simultaneously with training and availability of tools

Exploit Emerging Technologies

- Use AF Contracting Home Page
- CBD Net is on WWW. USE IT
- Use FACNET (EDI) where appropriate
- Coordinate with your System Telecommunications Engineering Manager (STEM)
- Know the DII minimums (<http://www-library.itsi.disa.mil/jr8300/jieo8300.html>)

Our IT Mandate

- Buy from Desktop V: ensures the DII minimum
- Coordinate with your SC
 - Review your Base/ Command Blueprint
 - Ensure LAN interoperability
 - Fully understand BNCC support

People and Desktops

MAJCOM	Auth	Asgn	Desktop Computers	% Desktops vs Asgn
ACC	933	898	1025	114%
AETC	689	656	777	118%
AFMC	4342	4238	4870	115%
AFRES	144	135	162	120%
AFSOC	47	50	50	100%
AFSPC	485	467	594	127%
AMC	391	373	513	138%
OTHER ¹	215	203	233	115%
PACAF	423	309	432	140%
USAFE	311	284	304	107%
AF-WIDE	7980	7613	8960	118%

¹10ABW, 11CONS and SAF/AQ

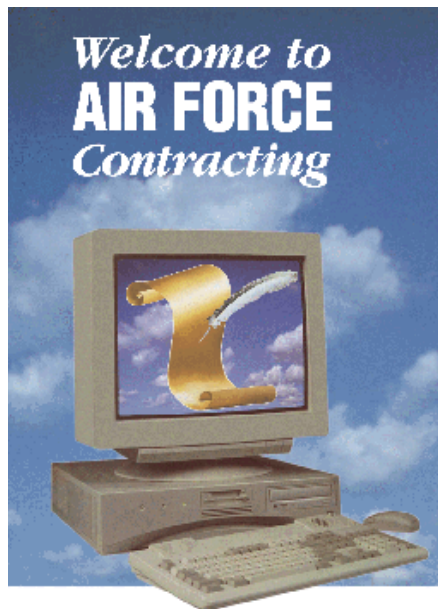
Desktop Computers meeting all DII Minimum Requirements

MAJCOM	# Owned	# Meet	% Meet
ACC	1025	5	0.5%
AETC	777	2	0.3%
AFMC	4870	267	6%
AFRES	162	13	8%
AFSOC	50	20	40%
AFSPC	594	8	1%
AMC	513	89	17%
OTHER¹	233	0	0%
PACAF	432	82	19%
USAFE	304	0	0%
AF-WIDE	8960	486	5%

¹10ABW, 11CONS and SAF/AQ

Web Connectivity

MAJCOM	# Computers ¹	# With Web	% With
ACC	1091	558	51%
AETC	814	754	93%
AFMC	5064	4479	88%
AFRES	178	88	49%
AFSOC	50	50	100%
AFSPC	612	383	63%
AMC	570	263	46%
OTHER²	233	233	100%
PACAF	448	197	44%
USAFE	326	254	78%
AF-WIDE	9387	7259	77%



Contracting Home Page

<http://www.safaq.hq.af.mil/contracting/>



Contracting Library : Policy Letters, Directives, and Instructions. Plus, Air Force FARSite (Searchable FAR, DFARS, AFFARS and Command Supplements)



Points of Contact: Interactive Staff Directories of SAF/AQC and MAJCOMs



Electronic Shopping: Air Force Country Store, "GSA Advantage!" & Government Electronic Mall (GEM)



Training/Guides/Operational Toolkit : Training plan development tool & info; Lessons Learned; How to Guides/Tools



Management Information: Annual Summary; Newsletter; Links to MAJCOMS, DCMC, AFLMA, AFNAFPO, etc; AF Contract Reporting Status (DD350/1057); GAO reports/protest decisions; Lightning Bolts



People: Mil assignment CMCCP and APDP Info - course sched, applications



Business Opportunity: non-FACNET actions - - CBDs & RFPs w/ Docs

The Air Force Contracting Home Page is a customized reference source for you, the contracting professional. *For additional information, or suggestions contact: Major J. Carlson DSN 224-5337*
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Summary

- Global Engagement for the 21st Century
- Acquisition Reform is a continuous process
- Implement Contracting 2001 Strategic Plan
- Leadership key to our success
- Bottom Line--we are an integrated community moving in a common direction to meet the strategic objectives of tomorrow